

# PURCHASE LETTER OF INTENT

Government Entity: \_\_\_\_\_

Purchase of: **CCIU Immutable Managed Backup Service**

**Background:** The surge in cybersecurity incidents is reaching unprecedented levels, with governmental and educational entities emerging as high-priority targets. Essential to any organization's robust cybersecurity strategy is the integration of secure and immutable backups. In a strategic collaboration, the Chester County Intermediate Unit (CCIU) is joining forces with Rubrik, a leading provider of data security and cyber recovery solutions, to deliver a professionally managed immutable backup service.

This correspondence officially communicates the government entity's (as specified above) intention to engage in a managed services agreement, billed per terabyte, spanning a duration of 36 months (3 years). This crucial information is imperative to enable CCIU to accurately determine the required license counts.

## Pricing & Intended Purchase:

Please **check** the appropriate boxes and provide the quantity for each.

<input checked="" type="checkbox"/>	Service	COST	QTY
x	Rubrik Business Edition License**  All-Inclusive License Includes: Rubrik Business Edition, Wasabi Cloud Copy, and CCIU Management	\$1,000/yr per TB	
x	Rubrik Business Edition License**  All-Inclusive License Includes: Rubrik Business Edition, Wasabi Cloud Copy and CCIU Management  I currently have backup, but will opt-in when my current service expires. Date of Expiration:	\$1,000/yr per TB	

Authorized Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_