

**Chester County School Districts' Joint Purchasing Consortium
 Medical & Nursing Office Supplies Bid 2012-2013**

	This must appear on all PO's - "As per JP Medical/Nursing Office Supplies Bid 2012-13"		
COMPANY	Archive Data Solutions, LLC	Benz Microscope Optics Center, Inc.	Cofco Office Furnishings
ADDRESS	300 Schell Lane Suite 308	3980 Varsity Drive	2200 N. American Street
CITY, STATE ZIP	Phoenixville, PA 19460	Ann Arbor, MI 48108	Philadelphia, PA 19133
PHONE	484-921-4845	734-994-3880	610-322-4601
FAX	484-921-4898	734-994-9090	610-631-0430
PRIMARY CONTACT	Jon Bossi	Michael L. Benz	Chris Grove
ADDITIONAL CONTACT		Terri Benz	Lauren Costello
E-MAIL ADDRESS	jon.bossi@archivedata.com	benz.microscopes@att.net terri@benzmicroscope.com	cgrove@cofcogroup.com lcostello@cofcogroup.com
WEBSITE	www.archivedata.com	www.benzmicroscope.com	www.cofcogroup.com
LATEST CATALOG	04/01/2013	2010-11	2012-13
MEDICAL SUPPLIES	5 - 10%	0 to 10%	
EQUIPMENT & FURNITURE	5%	0 to 30%	Up to 75%
OTHER ITEMS		0 to 10%	
MISCELLANEOUS/NOTES	Archive Data will adjust pricing quarterly as mfg. increase pricing	Call vendor for pricing Free Shipping, \$25 minimum order	Call vendor for pricing

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COMPANY	Collins Sports Medicine	Fisher Science Education	Flaghouse Incorporated
ADDRESS	370 Paramount Drive	4500 Turnberry Drive	601 Flaghouse Drive
CITY, STATE ZIP	Raynham, MA 02767	Hanover Park, IL 60133	Hasbrouck Heights, NJ 07604
PHONE	800-886-2825	800-955-1177	800-793-7900
FAX	508-884-3058	800-955-4763	800-734-2193
PRIMARY CONTACT	Lynn Trefry x213	Rose Meli, x1364759	Andrew C. Strauss x7522
ADDITIONAL CONTACT	Carole Alexander	Nicole Olsen, 136642	John Holt x7587
E-MAIL ADDRESS	lynn.trefry@collinssports.com carole.alexander@collinssports.com	rose.meli@thermofisher.com fse.discounts@fisheredu.com	andy.strauss@flaghouse.com john.holt@flaghouse.com
WEBSITE	www.collinssports.com	www.fisheredu.com	www.flaghouse.com
LATEST CATALOG	2013-14	2011	Fall/Winter 2011
MEDICAL SUPPLIES	12%	20%	10%
EQUIPMENT & FURNITURE		20%	10%
OTHER ITEMS			10%
MISCELLANEOUS/NOTES	<p>All orders under \$100.00 will incur a \$7.95 handling charge for each ship-to location.</p> <p>All returns require a return authorization number.</p> <p>Exceptions: All Athletic Tape, Whiirpools, Furniture, Tables, Rehab Equipments and Ice Machines = 9% discount</p>	Discount excludes items that end with "ND"	<p>PO's must reference ID #16GBWHKB</p> <p>Minimum order of \$100 for discount Catalog printed each January & July, all discounts are off current catalog</p> <p>Free parcel shipping for this catalog discount proposal. For "truck" items, add 16% plus \$50 for total order (lift-gate service, inside delivery may require additional charges).</p> <p>Cannot be combined with any other offer or special pricing including prices advertised on our websites.</p> <p>Exclusions: CATCH, HopSports, Project Adventure, Snoezelen, GestureTek, Lightspace, OptiMusic, School's Cool Snug/configurable play system, Flipside Mobile Skateboard Park products, playground equipment, surfacing, any item with "Q" in item number</p>

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COMPANY	Henry Schein, inc.	Interboro Packaging Corp.	Laerdal Medical Corporation
ADDRESS	135 Duryea Road, E-255	114 Bracken Road	167 Myers Corners Road
CITY, STATE ZIP	Melville, NY 11747	Montgomery, NY 12549	Wappingers Falls, NY 12590
PHONE	800-851-0400	845-547-2700	845-297-7770
FAX	877-350-7890	845-457-1927	800-266-4359
PRIMARY CONTACT	Joanne Viggiano	Abraham Jeremias x101	James Baker 800-431-1055 x3693
ADDITIONAL CONTACT		Rachel Loeb	Catherine Masten 800-431-1055 x3692
E-MAIL ADDRESS	biddept@henryschein.com	interboro@frontiernet.net	james.baker@laerdal.com catherine.masten@laerdal.com
WEBSITE	www.henryschein.com		www.laerdal.com
LATEST CATALOG	2011-12	2011	Website
MEDICAL SUPPLIES	15%	50%	10% Laerdal items 5% off American Heart Association items and anatomical models
EQUIPMENT & FURNITURE	15%		
OTHER ITEMS	15%		
MISCELLANEOUS/NOTES	<p>Manufacturer freight charges will apply for all equipment, i.e. ice machines, furniture, etc.</p> <p>Hazardous materials subject to DOT Hazardous Materials Handling Charge</p> <p>Prescription items (i.e. Pharamaceuticals, and vaccines) are excluded - call for pricing.</p> <p>Office supplies are excluded from the Catalog Discount Program</p> <p>Free freight on all orders over \$125.00</p>	<p>Minimum of \$200.00 order for free delivery.</p>	<p>No discount off Patient Simulators, Computer Skills Simulators, Micro Simulators - pgs 60-98/2009 catalog</p> <p>Catalogs issued annually; discounts apply to catalog in effect at time of order</p> <p>Shipping & handling prepaid & added to any invoice; shipping charges calculated by weight of items ordered</p>

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COMPANY	MacGill Discount School Nurse Supplies	Moore Medical LLC	The Nurse's Station
ADDRESS	1000 N. Lombard Road	1690 New Britain Avenue	929 South High Street
CITY, STATE ZIP	Lombard, IL 60148	Farmington, CT 06032	West Chester, PA 19382
PHONE	800-323-2841	800-234-1464	610-692-3649
FAX	800-727-3433	877-354-5916	610-692-3649
PRIMARY CONTACT	Melissa Birch	Marlene O'Neill x5399	Brad Krueger 486-639-7784
ADDITIONAL CONTACT	Customer Service	Denise Rogers x5626	Bill Krueger
E-MAIL ADDRESS	mbirch@macgill.com macgill@macgill.com	moneill@mooremedical.com drogers@mooremedical.com	bradkrueger@thenursesstation.biz billkrueger@thenursesstation.biz
WEBSITE	www.macgill.com	www.mooremedical.com	www.thenursesstation.biz
LATEST CATALOG	2011, 2012, 2013	Web Pricing	Store
MEDICAL SUPPLIES	7%	18%	20%
EQUIPMENT & FURNITURE	5%	18%	
OTHER ITEMS	7%	18%	20%
MISCELLANEOUS/NOTES	Call vendor for exclusions	Orders under \$100 will be charged an \$11.00 handling fee. Orders incur a \$.95 fuel surcharge. Call vendor for the following shipping terms: Drop Ship Items, Ship on Ice Items, Hazardous Materials. Catalog discounts are not applied to Stryker equipment, name brand pharmaceuticals or vaccines. Please contact vendor for a special quote should you require these items.	Includes b/p cuff, scissors, pen lights, stethoscopes, medical uniforms including scrubs, lab coats, shoes

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COMPANY	Office Depot	Para Scientific Co.	Pocket Nurse
ADDRESS	6304 Woodside Court	2971 Cedar Lane	200 1st Street
CITY, STATE ZIP	Columbia, MD 21046	Fairless Hills, PA 19030	Ambridge, PA 15003
PHONE	410-381-1493	215-736-0225	800-225-1600
FAX	410-381-2214	215-736-3290	800-763-0237
PRIMARY CONTACT	Kathleen Lare 856-834-6367	Hetal Rao	Matt Zimmerman x116
ADDITIONAL CONTACT	Christine Maguire 484-354-4180	Arjlyn Lynch	Customer Service
E-MAIL ADDRESS	kathleen.lare@officedepot.com christine.maguire@officedepot.com	psctcb@aol.com	mzimmerman@pocketnurse.com
WEBSITE	https://business.officedepot.com	2010	www.pocketnurse.com
LATEST CATALOG	0 - 85%	15%	Quarterly
MEDICAL SUPPLIES	0 - 85%		20%
EQUIPMENT & FURNITURE	0 - 85%		20%
OTHER ITEMS			20%
MISCELLANEOUS/NOTES	Based on TCPN Pricing	PO's must reference M11-0319 Call vendor for pricing and exceptions	Discount is from website pricing Excludes: Demodose, MedDispense sytems

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COMPANY	Quill Corporation	School Kids Healthcare	School Nurse Supply, Inc.
ADDRESS	100 Schelter Road	1711 Paramount Court	1690 Wright Boulevard
CITY, STATE ZIP	Lincolnshire, IL 60069	Waukesha, WI 53186	Schaumburg, IL 60193
PHONE	800-634-4809	866-558-0686	800-485-2737
FAX	800-789-2016	800-558-1551	800-485-2738
PRIMARY CONTACT	Marcia Matthews	Brad Smith x7501	Jeff Giesel
ADDITIONAL CONTACT		Chad Carlson x7510	Vanessa Cole
E-MAIL ADDRESS	bid@quill.com	brads@schoolkidshealthcare.com chadc@buyemp.com	jgeisel@schoolnursesupply.com vcole@schoolnursesupply.com
WEBSITE	www.quill.com	www.schoolkidshealthcare.com	www.schoolnursesupplyinc.com
LATEST CATALOG	2012 Reference Guide	2012	2011
MEDICAL SUPPLIES	15%	10%	5%
EQUIPMENT & FURNITURE		10%	5%
OTHER ITEMS			5%
MISCELLANEOUS/NOTES	<p>Purchase Orders must reference bid# 12-436</p> <p>Free shipping on standard UPS or local carrier drop off, or truck tailgate delivery. Inside delivery is available at an additional charge. Installation or set-up is not included.</p>	Freight will be charged on furniture purchases	<p>PO's must Reference # Catalog5%</p> <p>Call Jeff Giesel for quotes on Equipment & Furniture</p> <p>Orders under \$50 charged freight</p>

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COMPANY	School Health Corporation	Supreme Medical	Spectrum - A Herman Miller Dealer
ADDRESS	865 Muirfield Drive	P.O. Box 850247	1003 West 9th Avenue
CITY, STATE ZIP	Hanover Park, IL 60133	Mobile, AL 36685	King of Prussia, PA 19406
PHONE	800-323-1305	800-461-1370	610-354-0300
FAX	800-235-1305	800-461-1277	610-354-0370
PRIMARY CONTACT	Andrew Wlezen	Nancy Klein	Laura White 610-233-4627
ADDITIONAL CONTACT	Customer Care 866-323-5465	Jeff Powell	Mary E. Ciurlino 484-390-0456
E-MAIL ADDRESS	awlezen@schoolhealth.com customercare@schoolhealth.com	nancyk@suprememedical.com jeffp@suprememedical.com	lwhite@spectrumworkplace.com mciurlino@spectrumworkplace.com
WEBSITE	www.schoolhealth.com	www.suprememedical.com	www.spectrumworkplace.com
LATEST CATALOG	February 2012 or current catalog	Website	Current
MEDICAL SUPPLIES	15%	3%	
EQUIPMENT & FURNITURE	15%	3%	40 - 75%
OTHER ITEMS	15%	3%	
MISCELLANEOUS/NOTES	<p>Purchase Orders must reference Bid #1994022 and School Health catalog item #.</p> <p>Contact vendor for list of discount exceptions.</p>	<p>Orders must be at least \$100.00 for free freight</p>	<p>Freight and handling additional as applicable/required</p>