

Chester County School Districts' Joint Purchasing Consortium
Electrical Supplies Bid 2020-21

	This must appear on all PO's - "As per JP Electrical Supplies Bid 2020-21"		
COMPANY	Billows Electric Supply	Bright Idea LED	Denney Electric Supply - Kennett Square
ADDRESS	507 Trestle Place	1000 Delsea Drive, Building I, Suite 2	510 W. State Street
CITY, STATE ZIP	Downingtown, PA 19335	Westville, NJ 08093	Kennett Square, PA 19348
PHONE	610-269-1493	800-680-6533 ext 2	610-444-2170
FAX	610-269-1354	856-349-2428	610-444-2173
PRIMARY CONTACT	Bob Weis	Jim DeShields 609-970-3496	Jack Schlegel 610-357-0335 cell
ADDITIONAL CONTACT	Chuck King	Heidi Wexler	Dan Schlegel
E-MAIL ADDRESS	bobwe@billows.com chuckk@billows.com	jim.deshields@brightidealed.com heidi@brightidealed.com	jschlegel@denneyelectricsupply.com dschlegel@denneyelectricsupply.com
WEBSITE	www.billows.com	www.brightidealed.com	www.denneyelectricsupply.com
INFORMATION TO RECEIVE DISCOUNT	Contact Bob or Chuck; walk in, phone, fax or email discount will be applied	Contact Primary contact person	Contact either contact person
Hand Tools	20%	n/a	10%
Fitting & Boxes	80%	n/a	25%
Wire & Conduit	35%	n/a	Market cost +20%
Square D	40%	n/a	
Sylvania Lamps & Ballasts	85% off GE & Specialty Lamps	n/a	PA State Contract pricing
Leviton	50%	n/a	18%
Wiremold	25%	n/a	8%
DataComm	22%	n/a	
GE	28%	n/a	25%
Other	40%	10% LED Lighting on orders over \$1000	10%
MISCELLANEOUS/NOTES	Additional 2% discount if paid within 10 days on all purchases Quantity discounts may be offered		Additional 2% discount if paid within 30 days. Possible quantity discount PA CoStars - 008 (MRO) 030 (Energy Consulting Services) 033 (Street Lighting)

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COMPANY	Global Equipment Co., Inc.	Graybar Electric Co., Inc.	(The) Home Depot Pro
ADDRESS	11 Harbor Park Drive	800 Huyler St.	804 East Gate Drive, Suite 100
CITY, STATE ZIP	Port Washington, NY 11050	Teterboro, NJ 07608	Mt Laurel, NJ 08054
PHONE	610-999-8889	201-596-2619	609-820-8593
FAX	609-223-6209	201-596-2653	856-317-9802
PRIMARY CONTACT	Andrew Pigeon	Patrick McHugh	Gerry Lindenberg 484-888-4184 (cell)
ADDITIONAL CONTACT	Mark Mulroy 484-368-2218	Mercedes Campbell 201-596-2617	Becky Newell 856-425-5286
E-MAIL ADDRESS	apigeon@globalindustrial.com mmulroy@globalindustrial.com	patrick.mchugh@graybar.com mercedes.campbell@graybar.com	gerry.lindenberg@supplyworks.com becky.newell@supplyworks.com
WEBSITE	www.globalindustrial.com	www.graybar.com	www.homedepotpro.com/institutional
INFORMATION TO RECEIVE DISCOUNT	Contact Andrew Pigeon for price and to be set-up for online pricing	Contact primary person; piggy backing off of Omnia Contract EV2370	Contact primary person
Hand Tools	10%	5%	0-15%
Fitting & Boxes	10%	5%	0-15%
Wire & Conduit	10%	5%	0-15%
Square D	10%	5%	
Sylvania Lamps & Ballasts	10%	5%	0-15%
Leviton	10%	5%	0-12%
Wiremold	10%	5%	
DataComm	10%	n/a	
GE	10%	5%	
Other	10%	5%	
MISCELLANEOUS/NOTES	For large quantities of \$5000 contact for a possible additional discount. Freight will be added; additional fees may occur for special services Any type of promotion will not receive these discounts		Excluded items: Home Depot Exclusive Brands, commodity products such as wire and Freon, Clearance items, promotionally priced items and noted special order products. Pricing based on OMNIA/US Communities

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COMPANY	Rumsey Electric	School Specialty, Inc
ADDRESS	15 Colwell Lane	140 Marble Drive
CITY, STATE ZIP	Conshohocken, PA 19428	Lancaster, PA 17601
PHONE	610-832-9000	888-388-3224
FAX	484-362-1038	888-388-6344
PRIMARY CONTACT	Eric Greiner 610-832-9081	Scott Andrien 215-347-9857
ADDITIONAL CONTACT	Nicolle Fiorelli 610-832-9105	
E-MAIL ADDRESS	egreiner@rumsey.com nfiorelli@rumsey.com	scott.andrien@schoolspecialty.com
WEBSITE	www.rumsey.com	www.schoolspecialty.com
INFORMATION TO RECEIVE DISCOUNT	Contact primary person for quote and orders	Contact Primary person
Hand Tools	33% off trade services column 3	32%
Fitting & Boxes	70% off trade services column 3	
Wire & Conduit	Cost plus 14% margin	
Square D	n/a	32%
Sylvania Lamps & Ballasts	Phillips 80% off trade services column 3 Keystone Alternative cost plus 25% margin	32%
Leviton	7% off trade services column 3	
Wiremold	7% off trade services column 3	
DataComm	Cost plus 25% margin, Fiber, switches	
GE	55% off trade services column 3 non project materials	
Other	n/a	
MISCELLANEOUS/NOTES		Reference 7791059642