

**Chester County School Districts' Joint Purchasing Consortium  
AV/ Technology Bid 2223**

	<b>This must appear on all PO's - "As per JP AV/ Technology Bid 2223"</b>		
<b>COMPANY</b>	<b>Aaron Solutions, Inc.</b>	<b>Acco Brands USA LLC</b>	<b>Applied Video Technology, Inc.</b>
<b>ADDRESS</b>	1 East Harrisburg Street Suite 101	4 Corporate Drive	2218 Kimberton Road
<b>CITY, STATE ZIP</b>	Dillsburg, PA 17019	Lake Zurich, IL 60047	Kimberton, PA 19442
<b>PHONE</b>	610-613-6166	847-796-4981	610-407-0776
<b>FAX</b>	215-965-1582	800-793-9005	610-407-0775
<b>PRIMARY CONTACT</b>	Ron Grant	Natasha Moore 662-480-3216	Ashley Buettner
<b>ADDITIONAL CONTACT</b>	Dave Kopp 717-818-4884	Henry Wylie 662-480-3272	Jacqueline Calo
<b>E-MAIL ADDRESS</b>	rgrant@aaronolutionsco.com dkopp@aaronmps.com	natasha.moore@acco.com henry.wylie@acco.com	ashley@appliedvideo.com jcalo@appliedvideo.com
<b>WEBSITE</b>	www.aaronolutionsco.com	www.gbc.com	www.appliedvideo.com
<b>INFORMATION TO RECEIVE DISCOUNT</b>	Contact primary contact to establish account and access online purchasing portal.	Contact primary person and request to be linked to the CCIU Bid 22-23	Contact for quote
<b>SUPPLIES</b>	5 - 10%	40%	5-20%
<b>EQUIPMENT &amp; FURNITURE</b>		40%	5-20%
<b>OTHER ITEMS</b>			5-20%
<b>MISCELLANEOUS/NOTES</b>	Replacement projectors/whiteboard/smartboard lamps/bulbs.	<b>Please reference Number: Bid# 22-23 on all Purchase Orders</b>  Discount is off MSRP Products excluded are any custom- made/made-to-order items, sourced equipment, large format laminators and film, shredders, parts/service and any newly developed product. List price is subject to change; however discount percentage remains firm through duration of contract period.	

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<b>COMPANY</b>	<b>Audio Enhancement Inc.</b>	<b>Aves Audio Visual Systems, Inc.</b>	<b>B &amp; H Photo Video Pro-Audio</b>
<b>ADDRESS</b>	9858 S. Audio Drive	P.O. Box 500	440 9th Avenue
<b>CITY, STATE ZIP</b>	West Jordan, UT 84081	Sugar Land, TX 77478	New York, NY 10001
<b>PHONE</b>	800-383-9362	281-295-1300	212-239-7500 x2587
<b>FAX</b>	801-254-3802	281-295-1311	212-239-7500
<b>PRIMARY CONTACT</b>	Chris Clayville	Cynthia Rademacher	N/A
<b>ADDITIONAL CONTACT</b>	Cheryl Burckhard	Susana Estrada	N/A
<b>E-MAIL ADDRESS</b>	chris.clayville@audioenhancement.com cheryl.burckhard@audioenhancement.com	sales@avesav.com purchasing@avesav.com	pennsylvania@bhphoto.com
<b>WEBSITE</b>	www.audioenhancement.com	www.avesav.com	www.bhphoto.com
<b>INFORMATION TO RECEIVE DISCOUNT</b>	Contact Primary. Reference 2223	Email Primary with quote requests or orders	Call for quote Reference 889307075 or CCIU Bid 2223. Purchasing off online portal (eprocurement@bhphoto.com)
<b>SUPPLIES</b>	35%	3%	0.5-25%
<b>EQUIPMENT &amp; FURNITURE</b>	35%	3%	0.5-25%
<b>OTHER ITEMS</b>	10%	3%	0.5-25%
<b>MISCELLANEOUS/NOTES</b>		<b>Minimum order \$50.00</b> Discount will vary between manufacturers.	<b>Please reference 889307075 or CCIU Bid 2223</b>  Products weighing more than 70 lbs or requiring truck delivery may be charged reasonable shipping.

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<b>COMPANY</b>	<b>Camcor, Inc.</b>	<b>CDW Government, LLC</b>	<b>Demco, Inc.</b>
<b>ADDRESS</b>	2273 S Church Street PO Box 1899	230 N. Milwaukee Ave.	4810 Forest Run Road
<b>CITY, STATE ZIP</b>	Burlington, NC 27215	Vernon Hills, IL 60061	Madison, WI 53704
<b>PHONE</b>	800-868-2462	203-851-7220	888-211-3076
<b>FAX</b>	800-298-1181	847-465-6836	888-320-0288
<b>PRIMARY CONTACT</b>	Gary Rosenthal x263	Thomas Figueiredo	Kristopher L. Snow
<b>ADDITIONAL CONTACT</b>	Will Benton x260	Derek DellaMonica 866-773-7445	Michael J. Wygocki
<b>E-MAIL ADDRESS</b>	groenthal@camcor.com bids@camcor.com	thomfig@cdwg.com deredel@cdwg.com	contracts@demco.com
<b>WEBSITE</b>	www.camcor.com	www.cdwg.com	www.demco.com
<b>INFORMATION TO RECEIVE DISCOUNT</b>	Upon award, district pricing will be added to Camcor internal system. All existing customers will automatically discount when logged into website. Discounts will be tagged to new customers after online accounts have been created. Reference CCIU2223	Contact primary person	Log in to www.demco.com to see the contract discounts online. Must be set up to see pricing Reference C7PA02
<b>SUPPLIES</b>	3%		15%
<b>EQUIPMENT &amp; FURNITURE</b>	3%		7%
<b>OTHER ITEMS</b>	3%		7%
<b>MISCELLANEOUS/NOTES</b>	<p><b>Please reference CCIU2223 on Purchase Orders.</b></p> <p>Applicable to all items, except where prohibited by manufacturer pricing restrictions. Items to large to ship via UPS ground may incur freight charges. Contact for shipping quote in these instances.</p>		<p><b>Reference #C7PA02 for contract pricing</b></p> <p>Exclusions: Security products, Periodicals and subscription products, Demco Software and Licensed products including but not limited to Dr Seuss, Eric Carle etc. Detailed list can be found at www.demco.com and search "Exclusions"</p> <p>Free regular ground service shipping with minimum \$75 order, express and drop shipping not included</p> <p>Contact for orders over \$2000 for possible additional discount</p> <p>Discount cannot be used with other bids, sale catalogs or promotions.</p>

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<b>COMPANY</b>	<b>Early Childhood, LLC d/b/a Discount School Supply</b>	<b>Follett School Solutions, LLC</b>	<b>Global Equipment Co., Inc.</b>
<b>ADDRESS</b>	20 Ryan Ranch Rd., #200	1340 Ridgeview Drive	11 Harbor Park Drive
<b>CITY, STATE ZIP</b>	Monterey, CA 93900	McHenry, IL 60050	Port Washington, NY 11050
<b>PHONE</b>	800-836-9515	877-899-8550	516-608-7101
<b>FAX</b>	800-993-3609	800-852-5458	516-608-7038
<b>PRIMARY CONTACT</b>	Kierston Young x5562	Amy Huss	Tonya Mumford
<b>ADDITIONAL CONTACT</b>	Bid Dept	Erinn Gavin	
<b>E-MAIL ADDRESS</b>	bids@discountschools supply.com	ahuss@follett.com egavin@follett.com	tmumford@globalindustrial.com
<b>WEBSITE</b>	www.discountschools supply.com	www.follettlearning.com	www.globalindustrial.com
<b>INFORMATION TO RECEIVE DISCOUNT</b>	Contact bids@discountschools supply.com and reference bid 2021-17	Reference #2223 on all Purchase Orders	Contact Acct Mgr to obtain user name & login. <b>Reference CCUI 2223</b>
<b>SUPPLIES</b>	20%	5%	10%
<b>EQUIPMENT &amp; FURNITURE</b>	20%		10%
<b>OTHER ITEMS</b>	20%		10%
<b>MISCELLANEOUS/NOTES</b>	<p align="center"><b>Reference Bid 2021-17</b></p> <p>20% discount for DDS Catalog; Free delivery with a minimum of \$99 on stock items - excluding items with small truck icon in catalog. Small Truck icon will be charged 15% for shipping</p> <p>Exclusions: promotionally priced items may be excluded</p>	<p align="center"><b>Reference Bid 2223</b></p> <p>5% off titlwave.com prices Website updated daily</p>	<p align="center"><b>Reference CCUI 2223</b></p> <p>Discount off already reduced list price. "List Price" is defined as the price indicated on website on date of purchase.</p> <p>Products reduced for inventory reduction or promotional purposes, as well as special order or custom products are not eligible for any discount. Freight &amp; shipping charges are also ineligible for discount.</p> <p>Add'l fees may be incurred for any special services incl., lifgate white glove, 24 hr advance notifications, delivery area surcharges, hazardous material, residential deliveries, Saturday &amp; inside deliveries</p>

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<b>COMPANY</b>	<b>GovConnection, Inc. dba Connection Public Sector Solutions</b>	<b>Ipevo, Inc</b>	<b>Kaplan Early Learning Company</b>
<b>ADDRESS</b>	732 Milford Road	440 N. Wolfe Road	1310 Lewisville-Clemmons Road
<b>CITY, STATE ZIP</b>	Merrimack, NH 03054	Sunnyvale, CA 94085	Lewisville, NC 27023
<b>PHONE</b>	800-800-0019 x 88507	408-490-3085	800-334-2014
<b>FAX</b>	603-683-1645		336-712-2243
<b>PRIMARY CONTACT</b>	Eric Hadler	Rita Kuo	Tina Stanbery
<b>ADDITIONAL CONTACT</b>	Jo Ann Dempsey		Reggie Wilson 717-819-3627
<b>E-MAIL ADDRESS</b>	eric.hadler@connection.com joann.dempsey@connection.com	sales@ipevo.com	bids@kaplanco.com rwilson@kaplanco.com
<b>WEBSITE</b>	www.connections.com/ps	www.ipevo.com	www.kaplanco.com
<b>INFORMATION TO RECEIVE DISCOUNT</b>	Order online or contact Primary. Reference CCIU Bid 22/23	Contact Primary to request quote, Reference Bid 2223	Contact Bids Dept and mention contract 2646, your account will then be tied to the bid for discount
<b>SUPPLIES</b>	2%	5%	14%
<b>EQUIPMENT &amp; FURNITURE</b>	2%		
<b>OTHER ITEMS</b>	2%		
<b>MISCELLANEOUS/NOTES</b>	<b>Reference Bid 22/23</b>  Contact Eric Hadler for large orders for any volume discounts that may be available	<b>Reference Bid 2223</b>  For orders over 100 units, Ipevo extends the discount to 10% off.	<b>Reference Contract 2646</b>  Percent off Audio Visual only, no Technology  Not valid with any other discounts, sales offers or coupons. Offer cannot be used toward purchases of gift certificates. Discount applied to current list pricing in effect at time of order.

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<b>COMPANY</b>	<b>Kurtz Bros., Inc.</b>	<b>Lakeshore Learning Materials</b>	<b>Midwest Technology</b>
<b>ADDRESS</b>	400 Reed Street PO Box 392	2695 E. Dominguez Street	PO Box 3717
<b>CITY, STATE ZIP</b>	Clearfield, PA 16830	Carson, CA 90895	Sioux City, IA 51102
<b>PHONE</b>	800-252-3811	800-421-5354	800-831-5904
<b>FAX</b>	814-765-8690	310-537-7990	800-285-7054
<b>PRIMARY CONTACT</b>	Debbie Pleskonko x2602	Gregory Demetrius 267-990-6511	Sarah Cruz x3120
<b>ADDITIONAL CONTACT</b>	Jim Boate x2616	Luke Creamer	Kevin Luft x3105
<b>E-MAIL ADDRESS</b>	dpleskonko@kurtzbros.com jboate@kurtzbros.com	gdemetrius@lakeshorelearning.com biddept@lakeshorelearning.com	scruz@midwesttechnology.com kluft@midwesttechnology.com
<b>WEBSITE</b>	www.kurtzbros.com	www.lakeshorelearning.com	www.midwesttechnology.com
<b>INFORMATION TO RECEIVE DISCOUNT</b>	Contact Customer Service 800-252-3811 Reference PROMO 127 to be set up for contract pricing or contact Jim Boate for high volume pricing	Please reference Bid #2223 on your orders.	Contact Sarah Cruz. Reference 18248disc
<b>SUPPLIES</b>	30%	5%	5%
<b>EQUIPMENT &amp; FURNITURE</b>	12%	5%	5%
<b>OTHER ITEMS</b>		5%	
<b>MISCELLANEOUS/NOTES</b>	<b>Reference Promo 127</b>  30% - Pages 2-610 of catalog 128, free shipping minimum is \$50.  12% - Pages 611-798. Delivery is FOB w/ frieght charges added to invoice.	<b>Reference 2021-17</b>  Discount not applicable on sale items Free shipping	<b>Reference Number: 18248disc</b>  Exceptions: 3D printers, CNC machines, and Laser cutters.

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<b>COMPANY</b>	<b>Office Depot, Inc.</b>	<b>Pureland Supply</b>	<b>Quill Corporation</b>
<b>ADDRESS</b>	6600 North Military Trail	210 Gale Lane	100 Schelter Road
<b>CITY, STATE ZIP</b>	Boca Raton, FL 33496	Kennett Square, PA 19348	Lincolnshire, IL 60069
<b>PHONE</b>	561-438-4800	610-444-0590 x101	800-634-4809
<b>FAX</b>	800-493-8830	610-444-1559	800-789-2016
<b>PRIMARY CONTACT</b>	Graceann DiAndrea 484-354-3845	Lisa Greer	Bid Department
<b>ADDITIONAL CONTACT</b>	Customer Care 888-263-3423	Laura Herman	
<b>E-MAIL ADDRESS</b>	graceann.diandrea@officedepot.com bsdcustomer@officedepot.com	lherman@purelandsupply.com lgreer@purelandsupply.com	bid@quill.com
<b>WEBSITE</b>	www.business.officedepot.com	www.purelandsupply.com	www.quill.com
<b>INFORMATION TO RECEIVE DISCOUNT</b>	Must be set-up for online ordering to receive discount	Contact for discount and/or request online client account  Reference 778375	Log into website to see discounts Reference bid 21-26461 on POs
<b>SUPPLIES</b>	0 - 85%	20%	10%
<b>EQUIPMENT &amp; FURNITURE</b>	0 - 85%	20%	
<b>OTHER ITEMS</b>	0 - 85%	20%	
<b>MISCELLANEOUS/NOTES</b>	Discounts are per the Region 4 ESC / Omnia Partners Contract; Account 91580600	<b>Reference 778375</b>	<b>Reference Bid 21-26461 on all orders</b>  Certain products do not qualify for discount ex. Dell ink & Toner, computer peripherals, copiers, fax LCD equip., printers, phones etc., other machines, closeout machines, furniture, items with SPW or UNI prefix (contact to find out the complete list)  Standard free shipping

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<b>COMPANY</b>	<b>Really Good Stuff, LLC</b>	<b>School Health Corporation</b>	<b>School Outfitters</b>
<b>ADDRESS</b>	5 Research Dr. Suite 150	5600 Apollo Drive	3736 Regent Ave.
<b>CITY, STATE ZIP</b>	Shelton, CT 06484	Rolling Meadows, IL 60008	Cincinnati, OH 45212
<b>PHONE</b>	877-867-1920	866-323-5465	800-260-2776
<b>FAX</b>	203-268-8120	800-235-1305	800-494-1036
<b>PRIMARY CONTACT</b>	Lynn Yeager	Sam Medine	Sales Department
<b>ADDITIONAL CONTACT</b>	Terry Cowan		Contracts Team
<b>E-MAIL ADDRESS</b>	bidsupport@reallygoodstuff.com sales@reallygoodstuff.com	bids@schoolhealth.com	sales@schooloutfitters.com contracts@schooloutfitters.com
<b>WEBSITE</b>	www.reallygoodstuff.com	www.schoolhealth.com	www.schooloutfitters.com
<b>INFORMATION TO RECEIVE DISCOUNT</b>	Enter Ref #CCIU-3% on POs	Reference # 3984207	Must contact sales team to receive discount
<b>SUPPLIES</b>	3%	15%	2%
<b>EQUIPMENT &amp; FURNITURE</b>	3%	15%	2%
<b>OTHER ITEMS</b>	3%	15%	2%
<b>MISCELLANEOUS/NOTES</b>	<p><b>Reference #CCIU-3% for 3% off regular prices and free shipping</b></p> <p>Exclusions: Lift Gate, Palletized Inside Delivery, White Gloves, Priority Express, Outside Contiguous US, and International deliveries do not qualify for free shipping</p>	<p><b>Reference Bid #3984207 Email POs to Orders@schoolhealth.com</b></p> <p>Minimum order for free ground shipping is \$125. Orders under \$125 incur a \$12.95 shipping charge. Additional non standard shippings fees may occur.</p> <p>Exceptions - Medical recordkeeping and other software, Injury tracking software, prescription products, customized kits, Exclusive icon, Gatorade products, enableMart software, braille paper, Weightlifting and Cardio Equipment, current promotions, Capital Equipment &amp; Furniture products</p>	<p>Discount is in addition to already discounted prices on website.</p> <p>Volume discounts may be available. Freight will be added to each order as a separate line item and will vary by item and manufacturer.</p>



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<b>COMPANY</b>	<b>School Specialty, Inc.</b>	<b>Scott Electric</b>	<b>Troxell Communications, Inc.</b>
<b>ADDRESS</b>	140 Marble Drive	PO Box S	70 Buckwalter Rd, Suite 900, Box 423
<b>CITY, STATE ZIP</b>	Lancaster, PA 17601	Greensburg, PA 15601	Royersford, PA 19468
<b>PHONE</b>	888-388-3224	855-726-8899	717-288-5872
<b>FAX</b>	888-388-6344	877-837-8906	717-288-5871
<b>PRIMARY CONTACT</b>	Scott Andrien 215-347-9857	Mark Troutman	Michelle Cutting
<b>ADDITIONAL CONTACT</b>			
<b>E-MAIL ADDRESS</b>	scott.andrien@schoolspecialty.com	mtroutman@scottelectricusa.com	michelle.cutting@trox.com
<b>WEBSITE</b>	www.schoolspecialty.com	www.projectorlampguru.com.com	www.trox.com
<b>INFORMATION TO RECEIVE DISCOUNT</b>	Reference #Q-124713 Contact primary person	Contact primary contact	Contact Michelle Cutting, Primary contact, for all quotes and pricing
<b>SUPPLIES</b>	32%	5%	1-70%
<b>EQUIPMENT &amp; FURNITURE</b>	12%		1-70%
<b>OTHER ITEMS</b>	12%		1-70%
<b>MISCELLANEOUS/NOTES</b>	<p><b>PO's must reference Contract #Q-124713</b></p> <p><b>Catalog Discounts:</b> Education Essentials, Art Educations/SAX, Special Needs/Abilitations, Physical Ed/Sporttime, Early Childhood /Childcraft,Furniture &amp; Equipment, Safety and Security</p> <p>Catalogs may contain "Net Price" these items are not eligible for discounts Catalog Discount applies unless catalog bears notation, no other discounts apply.</p> <p>Parcel item orders ship free of charge (9prefix items) Truck/Freight items ship free of charge (6 prefix item)</p>	Discount using Scott Electric Specialty Lamp Division Catalog dated 2021-22	All prices are FOB destination except for special handling. Special handling will be prepaid and added to the invoice.

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<b>COMPANY</b>	<b>Woodwind &amp; Brasswind</b>	<b>Your Office Connection</b>
<b>ADDRESS</b>	PO Box 5111	PO Box 1000
<b>CITY, STATE ZIP</b>	Westlake Village, CA 91359	Westtown, PA 19395
<b>PHONE</b>	800-346-4448	484-888-3808
<b>FAX</b>	800-266-5962	610-399-8221
<b>PRIMARY CONTACT</b>	Gregory Spretnjak	Tyler Wood
<b>ADDITIONAL CONTACT</b>		George Wood 484-557-7777
<b>E-MAIL ADDRESS</b>	schools@wwbw.com	tgw@yourofficeconnection.com gw@yourofficeconnection.com
<b>WEBSITE</b>	www.wrigleysos.com	yourofficeconnection.com
<b>INFORMATION TO RECEIVE DISCOUNT</b>	Refer to Quote: GS1021202111W on PO and email to Primary Contact	Request quote for primary contact
<b>SUPPLIES</b>	3% minimum	0-85%
<b>EQUIPMENT &amp; FURNITURE</b>	3% minimum	0-85%
<b>OTHER ITEMS</b>	3% minimum	0-85%
<b>MISCELLANEOUS/NOTES</b>	Quote: GS1021202111W	Not to be used with any other promotions