

**Chester County School Districts' Joint Purchasing Consortium
Art Supplies & Equipment Bid 2020-2021**

This must appear on all PO's - "As per JP Art Supplies/Equipment Bid 2020-21"			
COMPANY	Charles J. Becker & Bro, Inc. d/b/a Becker's School Supplies	B&H Photo - Video - Pro - Audio	Blick Art Materials LLC
ADDRESS	1500 Melrose Highway	420 9th Avenue	PO Box 1267
CITY, STATE ZIP	Pennsauken, NJ 08110	New York, NY 10001	Galesburg, IL 61402
PHONE	800-523-1490	212-239-7500 x2587	800-704-7744
FAX	856-792-4500	212-239-7509	800-621-8293
PRIMARY CONTACT	Tim Becker 610-216-8085		Heather Havens x5211
ADDITIONAL CONTACT	Robert Becker x137		Jen Sholl x5333
E-MAIL ADDRESS	tim.becker@cjbinc.com robert.becker@cjbinc.com	pennsylvania@bhphoto.com	contracts@dickblick.com regionEQuotes@dickblick.com
WEBSITE	www.shopbecker.com	www.bhphotovideo.com	www.dickblick.com
INFORMATION TO RECEIVE DISCOUNT	Account will be coded with discountReference 00-0001043	Reference 825942910	Reference code QD20001 in shopping cart field labeled "discount, bid quote or catalog code" Shopping cart will replace at lower price.
SUPPLIES	12%	0.2-25%	20%
EQUIPMENT	12%	0.2-25%	20%
MISCELLANEOUS/ NOTES	Pos must reference 00-0001043 Discount off Regular price not from your Price. Free freight on all orders	Reference 825942910	Reference QD20001 Discount valid from the current Material for Art Education. Free freight on all orders - any item with an "F" are excluded from free freight. Exclusions: sales catalogs, web prices and promotions. Quantity pricing not discountable, as this would be special pricing.

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COMPANY	Brodart Co.	Cascade School Supplies	DEMCO, Inc.
ADDRESS	500 Arch Street	1 Brown Street	4810 Forest Run Road
CITY, STATE ZIP	Williamsport, PA 17701	North Adams, MA 01247	Madison, WI 53704
PHONE	888-820-4377	800-628-5078	888-211-3072
FAX	800-578-1064	866-298-6578	888-320-0288
PRIMARY CONTACT	Bid Department x4105	Todd Shafer x16	Kristopher L. Snow
ADDITIONAL CONTACT	Inside Sales Dept.	Arianne LeBlanc x15	Amy Terbilcox 866-558-9068
E-MAIL ADDRESS	supplies.bids@brodart.com sply-insidesales@brodart.com	todd@cascadeschoolsupplies.com arianne@cascadeschoolsupplies.com	contracts@demco.com
WEBSITE	www.shopbrodart.com	cascadeschoolsupplies.com	www.demco.com
INFORMATION TO RECEIVE DISCOUNT	Contact Primary Reference 92547	Call to set up online account Reference CatDisc.2021-17	Log in/Create online account Reference C7PA02 on orders
SUPPLIES	20%	35%	15%
EQUIPMENT	15%	15%	7%
MISCELLANEOUS/ NOTES	<p align="center">Reference 92547</p> <p>Free Shipping for orders over \$100 Freight charges for furniture & equipment</p>	<p align="center">Reference CatDisc. 2021-17</p> <p>Shipping charge of \$9.95 for orders under \$50. Shipping charge of 15% on equipment & drop ship items</p>	<p align="center">Reference C7PA02</p> <p>Exclusions: Security products, Demco Software & Demco Exclusive Licensed Products. Detailed list can be found at www.demco.com by searching "Exclusions"</p> <p>Demco offers only regular ground service shipping for free on orders over \$75, no minimum order.</p> <p>Contact for orders over \$2000 for possible additional discount</p> <p>Discount cannot be used with other bids, sale catalogs or promotions.</p>

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COMPANY	Early Childhood, LLC d/b/a Discount School Supply	Global Equipment Co., Inc.	HCONE International Impex, LLC
ADDRESS	20 Ryan Ranch Rd., #200	11 Harbor Park Drive	103 Summit Circle
CITY, STATE ZIP	Monterey, CA 93900	Port Washington, NY 11050	Houston, PA 15342
PHONE	800-836-9515	610-999-8889	412-296-2603
FAX	800-993-3609	609-223-6209	724-420-0225
PRIMARY CONTACT	Kierston Young	Andrew Pigeon	Enoch D. Kabutey
ADDITIONAL CONTACT	Bid Dept	Mark Mulroy	
E-MAIL ADDRESS	kyoung@discountschoolsupply.com bids@discountschoolsupply.com	apigeon@globalindustrial.com mmulroy@globalindustrial.com	edkabutey@hconecompanies.com
WEBSITE	www.discountschoolsupply.com	www.globalindustrial.com	www.hconecompanies.com
INFORMATION TO RECEIVE DISCOUNT	Contact bids@discountschoolsupply.com and reference bid 2021-17	Contact Primary to set-up account for discount	Call Primary Contact
SUPPLIES	20%	10%	10%
EQUIPMENT	20%	10%	10%
MISCELLANEOUS/ NOTES	<p align="center">Reference Bid 2021-17</p> <p>Free delivery with a minimum of \$99 on stock items - excluding items with small truck icon in catalog.</p> <p>Exclusions: promotionally priced items may be excluded</p>	<p>Contact acct manager if order to exceed \$5,000.</p> <p>Additional fees for delivery area surcharges, hazardous material & residential delivery</p> <p>Volume discounts for single orders may be available dependent upon the product and quantity requested.</p>	

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COMPANY	Kaplan Early Learning Company	Kurtz Bros., Inc.	Lakeshore Learning Materials
ADDRESS	1310 Lewisville-Clemmons Rd.	400 Reed Street PO Box 392	2695 E. Dominguez Street
CITY, STATE ZIP	Lewisville, NC 27023	Clearfield, PA 16830	Carson, CA 90895
PHONE	800-334-2014	800-252-3811	800-421-5354
FAX	336-712-2243	814-765-8690	310-537-7990
PRIMARY CONTACT	Tina Stanbery	Debbie Pleskonko x2602	Adam Wolff 215-565-5641
ADDITIONAL CONTACT	Reggie Wilson 717-819-3627	Jim Boate x2616	Luke Creamer
E-MAIL ADDRESS	bids@kaplanco.com rwilson@kaplanco.com	dpleskonko@kurtzbros.com jboate@kurtzbros.com	awolff@lakeshorelearning.com biddept@lakeshorelearning.com
WEBSITE	www.kaplanco.com	www.kurtzbros.com	www.lakeshorelearning.com
INFORMATION TO RECEIVE DISCOUNT	Contact Terry Floyd in Bids to create account. Reference 2646	Contact Customer Service Reference PROMO 127	Reference Bid #2021-17
SUPPLIES	14%	30% - 65%	5%
EQUIPMENT		12%	5%
MISCELLANEOUS/ NOTES	<p align="center">Reference 2646</p> <p>Discount applied to catalog in effect at time of order</p> <p>Our offer is not valid with any other sales offers, bids, quotes, coupons or discounts.</p> <p>This offer does not apply to outdoor playground structures, parts, surfacings or services of playground. It does not apply to lofts, technology products, computer & accessories, curriculum, assessments, screening materials. "All About ECERS-R", "All About ITERS-R", professional development, Lego products, Tot Tree (96616) Gaggle Buggy (26792), laminators & accessories.</p> <p>Next day air, 2nd day air and K-Truck Delivery services are excluded from our free freight offer.</p>	<p align="center">Reference PROMO 127</p> <p>30% - 65% - Pages 2 - 636, free shipping minimum is \$50. Exceptions: Pages 694 - 915, Special Price List</p> <p>12% - pgs 637-834 freight charges added Exceptions 2 - 693</p> <p>Free Shipping \$50 minimum on orders Contact Jim Boate for high volume pricing</p>	<p align="center">Reference 2021-17</p> <p>Discount not applicable on sale items</p>

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COMPANY	Midwest Technology Products	Nasco Education LLC	Office Depot, Inc.
ADDRESS	PO Box 3717	901 Janesville Ave	6600 North Military Trail
CITY, STATE ZIP	Sioux City, IA 51102	Fort Atkinson, WI 53538	Boca Raton, FL 33496
PHONE	800-831-5904	800-558-9595	561-438-4800
FAX	800-285-7054	800-372-1236	800-593-8830
PRIMARY CONTACT	Sarah Cruz x3120	Michelle Au	Kathleen Lare 609-605-0149
ADDITIONAL CONTACT	Kevin Luft x3105	Walt Coatsworth	Customer Service 888-263-3423
E-MAIL ADDRESS	scruz@midwesttechnology.com kluft@midwesttechnology.com	quotes@enasco.com wcoatsworth@enasco.com	kathleen.lare@officedepot.com ecsupport@officedepot.com
WEBSITE	www.midwesttechnology.com	www.enasco.com	https://business.officedepot.com
INFORMATION TO RECEIVE DISCOUNT	Contact Primary Reference 18248disc	Send pricing requests to quotes@enasco.com or find pricing online by entering quote # 50355	Must be set-up for online ordering to receive discount
SUPPLIES	5%	20%	Per Reg 4 ESC/OMNIA Partners contract
EQUIPMENT	5%	20%	Per Reg 4 ESC/OMNIA Partners contract
MISCELLANEOUS/ NOTES	Reference 18248disc	<p>POs must reference #50355</p> <p>\$99 Minimum order requirement after discount is applied.</p> <p>Free ground shipping except for Live Material or items with Truck Logo</p> <p>Exceptions: Ready or not Tot and accessories, STEM 101 Kits, NICERC, Xenopus frogs, live material coupon cards and items with an "NA or NZ" are not discounted</p> <p>Discount not valid with other offers or sales</p>	<p>Pricing is based on Region 4 ESC/OMNIA Partners</p> <p>Offers Rebates to the JP Consortium for total annual spend.</p> <p>If you are not using Office Depot but have recently signed up to order from them, also contact CCIU Purchasing so you may be added to received the rebate.</p>

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COMPANY	OTC Brands dba Oriental Trading Company	Insight	IPS Global
ADDRESS	4206 S. 108th Street	137755 Sunrise Valley Drive Suite 750	319 Commerce Court, Suite 101
CITY, STATE ZIP	Omaha, NE 68137-1215	Herndon, VA 20171-4608	Pottstown, PA, 19464
PHONE	800-228-0038	800-625-5468	610-323-2913
FAX	877-564-4440	310-630-2410	610-970-7454
PRIMARY CONTACT	Patricia Gaytan-Sanchez	Cathy Staley 866-310-0190	David Marsteller
ADDITIONAL CONTACT	Customer Service	Pam Shamblin 866-310-0214	Amber Saylor 610-323-2913
E-MAIL ADDRESS	npsbids@oriental.com orders@oriental.com	Pamela.Shamblin@insight.com Cathy.Staley@insight.com	Dave.Marsteller@IPSTECHEXPERTS.com Amber.Saylor@IPSTECHEXPERTS.com
WEBSITE	www.orientaltrading.com	www.insight.com	www.ipstechexperts.com
INFORMATION TO RECEIVE DISCOUNT	Call Customer Service Reference 307893 when ordering	Contact Primary Reference CCSDJPC19-20	Contact Primary
SUPPLIES	5%	0-25%	11%
EQUIPMENT		0-25%	11%
MISCELLANEOUS/ NOTES	<p align="center">Reference 307893</p> <p>Free Standard Deliver on orders over \$150. Up tp \$25 - \$7.99 \$25.01 to \$50 - \$10.99 \$50.01 to \$75 - \$12.99 \$75.01 to \$100 - \$13.99 \$100.01 to \$125 - \$14.99 \$125.01 to \$150 - \$16.99 \$150.01 and over - Free</p> <p>Fun Impressions and items with truck symbol excluded from discount and free shipping</p>	<p align="center">Reference CCSDJPC19-20</p>	<p>They offer a tiered discount based on the opportunity. Volume and length of time factor. As well as General Potential to grow the Account.</p>

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COMPANY	Pyramid School Products	Quill Corporation	Raymond Geddes & Co., Inc
ADDRESS	6510 North 54th Street	100 Schelker Road	7110 Belair Road Ste. 200
CITY, STATE ZIP	Tampa, FL 33610	Lincolnshire, IL 60069	Baltimore, MD 21206
PHONE	813-621-6446	800-634-4809	888-431-1722
FAX	813-621-7688	800-789-2016	800-533-3359
PRIMARY CONTACT	Kenneth Miller	Conni Montrose x4335	Susan Hayes x1141
ADDITIONAL CONTACT		Bid Department	Marty Getz x1102
E-MAIL ADDRESS	kenny@pyramidsp.com	bid@quill.com	shayes@raymondgeddes.com mgetz@raymondgeddes.com
WEBSITE	www.pyramidsp.com	www.quill.com	www.raymondgeddes.com
INFORMATION TO RECEIVE DISCOUNT	Orders must reference the bid 2021-17CHES	Log into website to see discounts Reference bid 19-20737 on POs	Contact Primary for username & password Ref Code will be provided if awarded.
SUPPLIES	5%	10%	15%
EQUIPMENT	5%	10%	15%
MISCELLANEOUS/ NOTES	<p>Reference bid 2021-17CHES</p> <p>\$95 minimum order required.</p> <p>Discount only on Pyramid School Products 2019-2020 catalog</p> <p>All furniture & equipment is FOB FACTORY</p>	<p>Reference Bid 19-20737 on all orders</p> <p>Certain products do not qualify for discount ex. Dell ink & Toner, computer peripherals, copiers, fax LCD equip., printers, phones etc., other machines, closeout machines, furniture, items with SPW or UNI prefix (contact to find out the complete list)</p> <p>Standard free shipping</p>	<p>Reference code given if awarded</p> <p>Free shipping on orders above \$25, for orders less than \$25 add \$8.95</p>

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COMPANY	Really Good Stuff	S&S Worldwide	School Outfitters
ADDRESS	5 Research Drive	75 Mill Street	3736 Regent Ave.
CITY, STATE ZIP	Shelton, CT 06484	Colchester, CT 06415	Cincinnati, OH 45212
PHONE	877-867-1920	800-642-7354	800-260-2776
FAX	203-268-8120	800-432-2842	800-494-1036
PRIMARY CONTACT	Paul Meyer	Erin Hemingway	Sales Department
ADDITIONAL CONTACT			Contracts Team
E-MAIL ADDRESS	pmeyer@reallygoodstuff.com bidsupport@reallygoodstuff.com	bids@ssww.com	sales@schooloutfitters.com contracts@schooloutfitters.com
WEBSITE	www.reallygoodstuff.com	www.ssww.com	www.schooloutfitters.com
INFORMATION TO RECEIVE DISCOUNT	Contact Primary Person Reference CCIU3%	Reference Bid 2021-17% on all orders and correspondence	Must contact sales team to receive discount
SUPPLIES	3%	20%	2%
EQUIPMENT	3%		2%
MISCELLANEOUS/ NOTES	<p>Reference CCIU3% (PO's should also reference acct #0018124)</p> <p>Standard shipping free of charge</p> <p>Discount does not apply to other promotions or coupons</p>	<p>Must reference Bid 2021-17% on all Purchase Orders</p> <p>% is off current List Price</p> <p>Discount applies to current catalog at time of order; does not apply to sale flyers or special promotions</p> <p>Free standard ground delivery on all orders. Items labeled FOB/Dropship are ineligible for free inside delivery, liftgate and shipping.</p>	<p>Discount is in addition to already discounted prices on website.</p> <p>Volume discounts may be available. Freight will be added to each order as a separate line item and will vary by item and manufacturer.</p>

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COMPANY	School Specialty, Inc.	The Ceramic Shop	The Library Store, Inc.
ADDRESS	140 Marble Drive	1200 Markley St	301 E. South Street
CITY, STATE ZIP	Lancaster, PA 17601	Norristown, PA 19401	Tremont, IL 61568
PHONE	888-388-3224	888-457-4236	800-548-7204
FAX	888-388-6344	610-706-5023	800-320-7706
PRIMARY CONTACT	Scott Andrien	Kelly Eaton x403	Shayla Hill x7235
ADDITIONAL CONTACT		Victoria Smith	Customer Care
E-MAIL ADDRESS	scott.andrien@schoolspecialty.com	kelly@theceramicshop.com victoria@theceramicshop.com	bids@thelibrarystore.com
WEBSITE	www.schoolspecialty.com	www.theceramicshop.com	www.thelibrarystore.com
INFORMATION TO RECEIVE DISCOUNT	Contact Primary Reference 7791059642	Contact Primary Person	Contact Primary Reference PA635332
SUPPLIES	32%	25 - 30%	up to 55%
EQUIPMENT	12%		up to 55%
MISCELLANEOUS/ NOTES	<p style="text-align: center;">Reference 7791059642</p> <p style="text-align: center;">32% on Supply items 12% on Furniture items</p> <p>Catalog Discounts: Education Essentials, Art Educations/SAX, Special Needs/Abilitations, Physical Ed/Sporttime, Early Childhood /Childcraft, Furniture & Equipment, Safety & Security</p> <p>Catalogs may contain "Net Price" these items are not eligible for discounts Catalog Discount applies unless catalog bears notation, no other discounts apply.</p> <p>Parcel item orders ship free of charge (9 prefix items) Turck/Freight items ship free of charge (6 prefix item)</p>	<p style="text-align: center;">25% Discount off 50lb clay - retail price 30% discount off all glazes - retail price</p> <p>Contact for possible discount on tools and supplies.</p>	<p style="text-align: center;">Reference PA635332</p> <p style="text-align: center;">Minimum order of \$100 to receive discount & free shipping.</p> <p>Freight wjll be prepaid & added to invoice for any items shipping via truck or factory direct.</p> <p style="text-align: center;">Bulk pricing discounts may apply - contact Primary for quote.</p>

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COMPANY	Troxell Communications, Inc.	Wrigley's Business Products & Services	Your Office Connection
ADDRESS	614 S. 4th Street #387	1090B N. Reading Ave.	PO Box 1000
CITY, STATE ZIP	Philadelphia, PA 19147	Boyertown, PA 19512	Westtown, PA 19395
PHONE	610-565-4686	610-367-0421	610-399-4300
FAX	610-565-4265	610-367-1584	610-399-8221
PRIMARY CONTACT	John Burd	Bret Wrigley x110	Matt Moore x1
ADDITIONAL CONTACT	Troxell Customer Service	Brenda Burns x100	Tyler Wood 484-888-3808
E-MAIL ADDRESS	john.burd@trox.com csg@trox.com	bwrigley@wrigleysos.com info@wrigleysos.com	mm@youofficeconnection.com tgw@youofficeconnection.com
WEBSITE	www.trox.com/products.htm	www.wrigleysos.com	www.youofficeconnection.com
INFORMATION TO RECEIVE DISCOUNT	Contact Primary Reference 2021-17	Contact Primary Person for online setup	Contact primary person
SUPPLIES	1%	up to 85%	5 - 65%
EQUIPMENT	1%	up to 85%	5 - 65%
MISCELLANEOUS/ NOTES	<p align="center">Reference 2021-17</p> <p>**Discounts can be greater depending on manufacturer, product & quantity</p> <p>All prices are FOB destination except for special handling which will be prepaid & added to invoice</p> <p>Quantity discounts may apply - contact Primary for quote.</p>	<p>IPA/TCPN Pricing available</p> <p>Add'l 1% discount if paid w/l 30 days</p> <p>Quantity discounts may apply - contact Primary for quote.</p>	<p>Not to be used with other coupons or sales, promotions</p>