

**Chester County School Districts' Joint Purchasing Consortium
Art Supplies & Equipment Bid 2223**

This must appear on all PO's - "As per JP Art Supplies/Equipment Bid 2223"			
COMPANY	Charles J. Becker & Bro, Inc. d/b/a Becker's School Supplies	Blick Art Materials LLC	DEMCO, Inc.
ADDRESS	1500 Melrose Highway	PO Box 1267	4810 Forest Run Road
CITY, STATE ZIP	Pennsauken, NJ 08110	Galesburg, IL 61402	Madison, WI 53704
PHONE	800-523-1490	800-704-7744	888-211-3072
FAX	856-792-4500	800-621-8293	888-320-0288
PRIMARY CONTACT	Tim Becker 610-216-8085	Heather Havens x5211	Kristopher L. Snow
ADDITIONAL CONTACT	Paul Becker 609-602-1815	Emily Weaver	Michael J. Wygocki
E-MAIL ADDRESS	tim.becker@cjbinc.com paul.becker@cjbinc.com	contracts@dickblick.com	contracts@demco.com
WEBSITE	www.shopbecker.com	www.dickblick.com	www.demco.com
INFORMATION TO RECEIVE DISCOUNT	Account will be coded with discountReference 00-0001043	Reference code QD20001 in shopping cart field labeled "discount, bid quote or catalog code" Shopping cart will replace at lower price. Code may also be listed on Purchase Orders	Log in/Create online account Reference C7PA02 on orders
SUPPLIES	12%	20%	15%
EQUIPMENT	12%	20%	7%
MISCELLANEOUS/ NOTES	Pos must reference 00-0001043 Discount off Regular price not from your Price. Free freight on all orders	Reference QD20001 Discount valid from the current Material for Art Education. Free freight on most orders - any item with an "F" are excluded from free freight. Exclusions: sales catalogs, web prices and promotions. Quantity pricing not discountable, as this would be special pricing.	Reference C7PA02 Exclusions: Security products, Demco Software & Demco Exclusive Licensed Products. Detailed list can be found at www.demco.com by searching "Exclusions" Demco offers only regular ground service shipping for free on orders over \$75, no minimum order. Contact for orders over \$2000 for possible additional discount Discount cannot be used with other bids, sale catalogs or promotions.

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COMPANY	Global Equipment Co., Inc.	Insight	IPS Global
ADDRESS	11 Harbor Park Drive	137755 Sunrise Valley Drive Suite 750	319 Commerce Court, Suite 101
CITY, STATE ZIP	Port Washington, NY 11050	Herndon, VA 20171-4608	Pottstown, PA, 19464
PHONE	516-608-7101	800-625-5468	610-323-2913
FAX	516-608-7038	310-630-2410	610-970-7454
PRIMARY CONTACT	Tonya Mumford	Cathy Staley 866-310-0190	David Marsteller
ADDITIONAL CONTACT		Pam Shamblin 866-310-0214	Amber Saylor 610-323-2913
E-MAIL ADDRESS	tmumford@globalindustrial.com	Pamela.Shamblin@insight.com Cathy.Staley@insight.com	Dave.Marsteller@IPSTECHEXPERTS.com Amber.Saylor@IPSTECHEXPERTS.com
WEBSITE	www.globalindustrial.com	www.insight.com	www.ipstechexperts.com
INFORMATION TO RECEIVE DISCOUNT	Contact Primary to set-up account for discount	Contact Primary Reference CCSDJPC19-20	Contact Primary
SUPPLIES	10%	0-25%	11%
EQUIPMENT	10%	0-25%	11%
MISCELLANEOUS/ NOTES	Contact acct manager if order to exceed \$5,000. Additional fees for delivery area surcharges, hazardous material & residential delivery Volume discounts for single orders may be available dependent upon the product and quantity requested.	Reference CCSDJPC19-20	They offer a tiered discount based on the opportunity. Volume and length of time factor. As well as General Potential to grow the Account.

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COMPANY	Kaplan Early Learning Company	Kurtz Bros., Inc.	Lakeshore Learning Materials
ADDRESS	1310 Lewisville-Clemmons Rd.	400 Reed Street PO Box 392	2695 E. Dominguez Street
CITY, STATE ZIP	Lewisville, NC 27023	Clearfield, PA 16830	Carson, CA 90895
PHONE	800-334-2014	800-252-3811	800-421-5354
FAX	336-712-2243	814-765-8690	310-537-7990
PRIMARY CONTACT	Tina Stanbery	Debbie Pleskonko x2602	Gregory Demetrius 267-990-6511
ADDITIONAL CONTACT	Reggie Wilson 717-819-3627	Jim Boate x2616	Luke Creamer
E-MAIL ADDRESS	bids@kaplanco.com rwilson@kaplanco.com	dpleskonko@kurtzbros.com jboate@kurtzbros.com	gdemetrius@lakeshorelearning.com biddept@lakeshorelearning.com
WEBSITE	www.kaplanco.com	www.kurtzbros.com	www.lakeshorelearning.com
INFORMATION TO RECEIVE DISCOUNT	Contact Bids Dept to create account. Reference 2646	Contact Customer Service Reference PROMO 127	Reference Bid #2223
SUPPLIES	14%	30%	5%
EQUIPMENT		12%	5%
MISCELLANEOUS/ NOTES	<p align="center">Reference 2646</p> <p align="center">Discount applied to catalog in effect at time of order</p> <p align="center">Our offer is not valid with any other sales offers, bids, quotes, coupons or discounts.</p> <p align="center">This offer does not apply to outdoor playground structures, parts, surfacings or services of playground. It does not apply to lofts, technology products, computer & accessories, curriculum, assessments, screening materials. "All About ECERS-R", "All About ITERS-R", professional development, Lego products, Tot Tree (96616) Gaggle Buggy (26792), laminators & accessories.</p> <p align="center">Next day air, 2nd day air and K-Truck Delivery services are excluded from our free freight offer.</p>	<p align="center">Reference PROMO 127</p> <p>30% - Pages 2 - 610, free shipping minimum is \$50. Exceptions: Pages 694 - 915, Special Price List</p> <p>12% - pgs 611-798 freight charges added Exceptions</p> <p>Free Shipping \$50 minimum on orders Contact Jim Boate for high volume pricing</p>	<p align="center">Reference 2223</p> <p align="center">Discount not applicable on sale items</p>

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COMPANY	Nasco Education LLC	Office Basics, Inc.	Oriental Trading Company
ADDRESS	901 Janesville Ave	22 Creek Circle P.O. Box 2230	4206 So. 108th Street
CITY, STATE ZIP	Fort Atkinson, WI 53538	Boothwyn, PA 19061	Omaha, NE 68137
PHONE	800-558-9595	800-541-5855	800-526-7400
FAX	1-800-372-1236		800-327-8904
PRIMARY CONTACT	Michelle Au	John Ciatteo 610-633-9139	Customer Relations
ADDITIONAL CONTACT	Trudy McGowan 920-568-5614		
E-MAIL ADDRESS	quotes@enasco.com tmcgowan@nascoeducation.com	jciatteo@officebasics.com	npsbids@oriental.com orders@oriental.com
WEBSITE	Nascoeducation.com	www.officebasics.com	www.orientaltrading.com
INFORMATION TO RECEIVE DISCOUNT	Enter reference number 56327 online or by emailing quotes@enasco.com	Contact primary contact to set up an online account.	Reference Bid #307893 on purchase orders
SUPPLIES	20%	5 - 85%	5%
EQUIPMENT	20%	5 - 85%	5%
MISCELLANEOUS/ NOTES	<p>POs must reference #56327</p> <p>\$199 Minimum order requirement after discount is applied.</p> <p>Free ground shipping except for Live Material or items with Truck Logo</p> <p>Exceptions: Ready or not Tot and accessories, STEM 101 Kits, NICERC, Xenopus frogs, live material coupon cards and items with an "NA or NZ" are not discounted</p> <p>Discount not valid with other offers or sales</p>		<p>Reference Bid #307893 on purchase orders</p> <p>Exceptions: Custom Fun/Fun Impression items do not qualify. Free standard shipping on orders over \$150.00</p>

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COMPANY	Pitsco Education	Quill Corporation	Really Good Stuff, LLC
ADDRESS	915 E. Jefferson P.O. Box 1708	100 Schelter Road	5 Research Dr. Suite 150
CITY, STATE ZIP	Pittsburg, KS 66762	Lincolnshire, IL 60069	Shelton, CT 06484
PHONE	800-835-0686	800-634-4809	877-867-1920
FAX		800-789-2016	203-268-8120
PRIMARY CONTACT	Angela Watson	Bid Department	Lynn Yeager
ADDITIONAL CONTACT	Betsy Rice		Terry Cowan
E-MAIL ADDRESS	awatson@pitsco.com brice@pitsco.com	bid@quill.com	bidsupport@reallygoodstuff.com sales@reallygoodstuff.com
WEBSITE	www.pitsco.com	www.quill.com	www.reallygoodstuff.com
INFORMATION TO RECEIVE DISCOUNT	Order must be \$100. or greater and Reference Bid 800052	Log into website to see discounts Reference bid 21-26461 on POs	Enter Ref #0018124 on POs
SUPPLIES	2%	10%	3%
EQUIPMENT		10%	3%
MISCELLANEOUS/ NOTES	2% on orders greater than \$100.00 and referencing #800052	Reference Bid 21-26461 on all orders Certain products do not qualify for discount ex. Dell ink & Toner, computer peripherals, copiers, fax LCD equip., printers, phones etc., other machines, closeout machines, furniture, items with SPW or UNI prefix (contact to find out the complete list) Standard free shipping	Reference #0018124 for 3% off regular prices and free shipping Exclusions: Lift Gate, Palletized Inside Delivery, White Gloves, Priority Express, Outside Contiguous US, and International deliveries do not qualify for free shipping

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COMPANY	S&S Worldwide	S.A.N.E.	School Outfitters
ADDRESS	75 Mill Street	2275 Millville Ave., Suite 1	3736 Regent Ave.
CITY, STATE ZIP	Colchester, CT 06415	Hamilton, OH 45013	Cincinnati, OH 45212
PHONE	800-642-7354	513-894-1235	800-260-2776
FAX	800-432-2842	513-894-3100	800-494-1036
PRIMARY CONTACT	Erin Hemingway	Karen Wohlafka	Sales Department
ADDITIONAL CONTACT			Contracts Team
E-MAIL ADDRESS	bids@ssww.com	sane@sanefcs.com	sales@schooloutfitters.com contracts@schooloutfitters.com
WEBSITE	www.ssww.com	www.sanefcs.com	www.schooloutfitters.com
INFORMATION TO RECEIVE DISCOUNT	Reference Bid 2223% on all orders and correspondence	Reference coupon code CCIU22165 on all Purchase Orders	Must contact sales team to receive discount
SUPPLIES	20%	6%	2%
EQUIPMENT		6%	2%
MISCELLANEOUS/ NOTES	<p>Must reference Bid 2223% on all Purchase Orders</p> <p>% is off current List Price</p> <p>Discount applies to current catalog at time of order; does not apply to sale flyers or special promotions</p> <p>Free standard ground delivery on all orders. Items labeled FOB/Dropship are ineligible for free inside delivery, liftgate and shipping.</p>	<p>Reference coupon code CCIU22165 on all Purchase Orders</p> <p>No Discount on Fiberfil Items: 13001, 13007, 13009, 13030, 13031, 13038, 13039</p>	<p>Discount is in addition to already discounted prices on website.</p> <p>Volume discounts may be available. Freight will be added to each order as a separate line item and will vary by item and manufacturer.</p>

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COMPANY	School Specialty, LLC	Your Office Connection
ADDRESS	140 Marble Drive	PO Box 1000
CITY, STATE ZIP	Lancaster, PA 17601	Westtown, PA 19395
PHONE	888-388-3224	484-888-3808
FAX	888-388-6344	610-399-8221
PRIMARY CONTACT	Scott Andrien 215-347-9857	Tyler Wood
ADDITIONAL CONTACT		George Wood 484-557-7777
E-MAIL ADDRESS	scott.andrien@schoolspecialty.com	tgw@yourofficeconnection.com gw@yourofficeconnection.com
WEBSITE	www.schoolspecialty.com	yourofficeconnection.com
INFORMATION TO RECEIVE DISCOUNT	Reference #Q-124713 Contact Primary person	Request quote for primary contact
SUPPLIES	32%	0-85%
EQUIPMENT	12%	0-85%
MISCELLANEOUS/ NOTES	<p align="center">Reference #Q-124713</p> <p>Exclusions: SSI, Delta, CPO, FOSS or Frey Scientific Exclusive products with a prefix of "N" or "LN". No School Specialty catalogs or flyers Discounts are being offered off of our already discounted prices on website.</p> <p>Freight item orders ship free of charge (9 and 5 prefix items) Truck/Frieght Items ship free of charge (6 Prefix items)</p>	Not to be used with any other promotions